



A FULL-TIME PAID INTERNSHIP

IN OUR HQ OFFICE IN ELMSFORD, NY.



## Our internship program...

Our team sponsors an incredible 8-week paid summer internship program in the Leasing Department where you'll learn, hands-on, all facets of retail real estate. You'll be given exposure to how the leasing process works by not just observing but by rolling up your sleeves and actually doing it to see what it takes to become one of our Leasing rock stars! Join us at our suburban New York City HQ office in Elmsford, NY.

## LEASING BROKERAGE SUMMER INTERNSHIP PROGRAM

June 3rd - July 26th, 2024

### Our Company

DLC Management Corp. is a commercial real estate company that owns, operates and manages millions of square feet of retail shopping centers. Ever wonder how that new Starbucks ended up in the shopping center around the corner? That's what we do! We foster strategic relationships with our tenants, communities, partners and investors to create value add for our centers.

### Unlocking Value in Retail Real Estate

We foster strategic relationships with our tenants, communities, partners and investors to create value add for our open-air shopping centers. Success in retail real estate is dependent upon constantly creating win/win situations with the retailer. As an owner/operator of all sorts of retail destinations, DLC Management Corp. sets the standard in helping business owners live out their dreams of opening their new stores.

### Our Culture

We are a growing best in class team of real estate entrepreneurs that empowers, enriches and measures human potential to unlock value at our properties. We do this by working together to create a personally rewarding, productive, respectful, profitable and enjoyable place to work.

At DLC, Human Capital is our main focus and our employees are the single most important asset to the Company since we know it's the people who make the difference.

## REQUIREMENTS

- Junior or Senior pursuing a Bachelor's Degree.
- A "Make it Happen" drive and insatiable appetite for learning.
- Strong communication and presentation skills.
- Team Player striving for group success.

## HOW TO APPLY

Submit resume to  
**Nicole D'Angelo**

[ndangelo@dlcmgmt.com](mailto:ndangelo@dlcmgmt.com)

SUMMER  
INTERNSHIP

## Ever wonder how that new Starbucks ended up in the shopping center around the corner?



Many people are completely unaware that a booming industry is dedicated to this cause. Large anchor stores such as Walmart and Target, to local mom-and-pop pizzerias are all looking for the best place to open their new business. They're searching for a location where the demand is high, access is easy, and where there's a void in the market for their particular product or service.

That's where we come in.



### WHAT WILL YOU DO?

- Learn the Fundamentals of understanding a market, making cold calls, canvassing, prospecting and getting meetings.
- Learn how to use amazing tech to help tell your story and provide prospective tenants with the information they need to make decisions.
- Develop knowledge and understanding that build relationships, turning prospects into tenants.
- Learn how to attract and retain national retailers, restaurant chains, and local businesses to strengthen the tenant mix of our properties.
- Learn how retailers evaluate sites and use this information to help them.
- Plan and execute your strategic marketing campaign with precision and knowledge.
- Network with industry professionals at events and hands-on learning opportunities



### HOW TO APPLY

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Nicole D'Angelo

[ndangelo@dlcgmgt.com](mailto:ndangelo@dlcgmgt.com)

### What to Expect

#### ORIENTATION:

Your involvement begins with an introduction to the company. During Orientation, you'll learn more about DLC, meet other employees, and find out how to make the best of your internship.

#### PROFESSIONAL DEVELOPMENT:

You'll have the opportunity to roll up your sleeves and participate in the lease process, helping you to develop communication/ presentation skills as well as learn valuable networking skills and real estate techniques.

#### MENTORSHIP:

You'll have the opportunity to partner with seasoned leasing teammates on a daily basis and in addition, you'll engage with DLC executives and employees about the different divisions and departments within DLC, their experiences at the company, and their current roles.

#### NETWORKING OPPORTUNITIES:

While you're at DLC there will be many opportunities for you to network with retailers, fellow interns, and other leasing professionals.

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